



# True Value and Reporting 3.0

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# KPMG's True Value Methodology in short

## 1 Assess the company's 'true' earnings

by identifying and quantifying its material externalities

## 2 Understand future earnings at risk

by analyzing exposure to the forces of internalization

## 3 Create corporate and societal value

by developing business cases that capture value, create opportunities and reduce risk.

## 2 Analyze drivers of internalization to understand risks to future earnings

### 1 Identify and quantify positive and negative externalities to assess the company's 'true' earnings

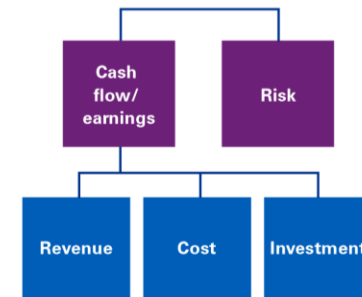
#### Externalities

Economic +	Economic -
Social +	Social -
Environmental +	Environmental -

#### Drivers of internalization

- Regulations & standards
- Stakeholder action
- Market dynamics

#### Corporate value



- Investment opportunities to grow revenue and cut costs
- Reduce risk
- Increase positive externalities
- Reduce negative externalities

#### Strategic response

### 3 Develop business cases to build corporate and societal value



Click [here](#) to download our publication 'A New Vision of Value'  
Click [here](#) to view KPMG True Value Methodology Video (3 min)

# Our experience



Growth



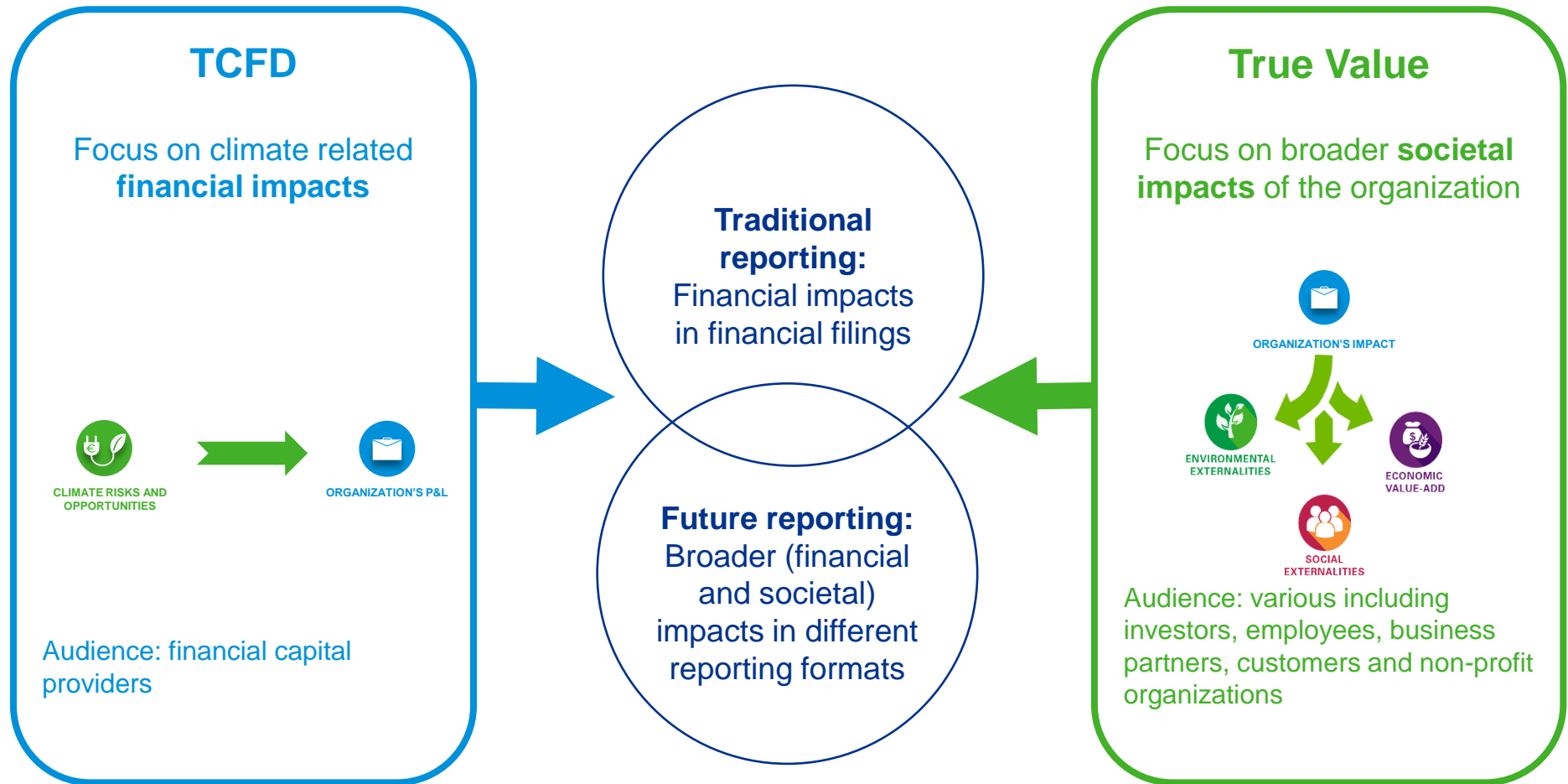
Decisions



Relationships



# Reporting 3.0?





# Thank you

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